

Raymond James Wealth Management announces two senior hires

- **Sandy Kinney Pritchard joins as iNED and Chair of the Board**
 - **Francesca Hampton appointed Group CFO**

Today, Raymond James Wealth Management (RJWM), the newly created business that comprises both Charles Stanley and Raymond James Investment Services (RJIS)* with a combined £40 billion AUMA, announces its first two senior appointments.

Sandy Kinney Pritchard joins as an Independent Non-Executive Director (iNED) and Chair of the Board of RJWM Limited, and Francesca Hampton as Group Chief Financial Officer (CFO). Both will join the RJWM Limited Board in February 2024 and will also serve on the respective Boards of the underlying regulated entities, Raymond James Investment Services Limited and Charles Stanley & Co. Limited, subject to regulatory approvals.

In her role, Sandy will provide strategic oversight and direction for RJWM with the strong financial backing of its parent company. Sandy has a successful track record of building value as a board member in financial services. Over the last 20 years, Sandy has held significant iNED roles in eight financial institutions and one regulatory body.

Sandy Kinney Pritchard, incoming Chair of the Board for RJWM Limited, said: *“Framed by a £2 trillion wealth market opportunity in the UK, the combined Charles Stanley and Raymond James wealth management footprint, spanning HNW and mass affluent clients, has the opportunity to be a super competitive wealth market force.*

Leveraging the strengths of these two highly respected firms, with integration of systems and operational capabilities, will position the business to deliver accelerated growth, whilst retaining the high-quality client services both firms are known for.”

Francesca Hampton has over 25 years’ experience and joins from Cynergy Bank, a specialist bank serving business owners, property entrepreneurs and family businesses, where she has held the position of CFO for the past seven years.

At the same time, Ben Money-Coutts will be stepping down from his role as CFO of Charles Stanley and retiring later this year.

Paul Abberley, CEO of RJWM and Charles Stanley, said: *“Both Sandy and Francesca’s appointments are an important step in positioning RJWM to become one of the largest and most reputable wealth management firms in the UK.*

I believe we are now in an unparalleled position in the UK. Our propositions cover the waterfront for the needs of UK wealth clients and wealth professionals, and we are part of a

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very substantial and successful Group, itself a wealth management firm at heart. We are moving into an exciting period for the UK wealth industry, with abundant opportunities for innovation in client propositions and service provision.

Since joining Charles Stanley as CFO in 2015, Ben has consistently provided valuable strategic guidance and careful stewardship, and more recently has overseen the acquisition of Charles Stanley by Raymond James. We thank him for his contribution to the firm and wish him a happy retirement.”

*Subject to regulatory approval

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About Charles Stanley

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It is dedicated to providing clients with the highest standard of service and peace of mind at every step of their financial journey, delivered by over 800 staff located in 26 offices across the UK. Its services comprise:

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- **Asset Management**, providing investment solutions serving retail, institutional and intermediary clients, such as our model portfolio service (MPS), mutual funds and fiduciary management.
- **Financial Planning**, advising clients on how to plan their finances to meet current and future lifestyles.
- **Direct Investment Service**, an award-winning digital execution-only platform that makes investing in a portfolio of funds and shares simple and cost-effective.

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